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Item No.: \_\_\_\_10a\_supp\_  
Date of Meeting: 12/12/2023  
Curbside Management Contract  
Procurement

Jason Berg, Property Manager  
Aviation Commercial Management  
Geoffrey Foster, Senior Manager  
Aviation Commercial Management

#### Agenda

- Background
- Current Agreement
- New Agreement

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#### Curbside Management Background

- Mar 2019 – Commission authorized Executive Director to execute a Curbside Management contract associated with the establishment of an On-Demand Taxi Pilot Program
  - May 2019 – Commission approved Motion 2019-03 establishing 2-year On-Demand Taxi Pilot Program
  - Feb 2023 – Commission approved Order 2023-03 establishing permanent On-Demand Taxi Program
- Order directed Staff to continue to contract and pay for Curbside Management services

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#### Current Agreement

- Initial Term with renewal options
- 2 years with 3 one-year options, effective from November 1, 2019
- Expires October 31, 2024
  - Total Cost (including initial term and all three option periods – 5 years total)
- \$9.1 Million

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#### Current Agreement

##### Curbside Management Covers:

- General management of taxi holding lot and operational queueing areas
- Dispatching taxi vehicles from holding lot to the parking garage
- Manage passenger loading into taxi vehicles at designated pick-up areas
- Ensure safe and orderly operation of a taxi curbside

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#### New Agreement

##### Curbside Management will cover:

- All current contract requirements, plus:
- Additional focus on customer service, relationship management and conflict resolution training standards

- Improved reporting of training statuses to ensure compliance
- Increased collaboration with Port on outreach
- Updated janitorial standards for facility management at 160th Lot Facility; bringing in-line with SEA standards

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New Agreement

- Initial Term with renewal options
  - Negotiable initial term, effective from November 1, 2024
  - One-year optional extension periods not to exceed five years
- Expiration
  - October 31, 2029
- Total Cost Request: Up to \$14 Million
  - Includes initial term + optional extension periods (5 years)
  - Includes additional requirements
  - Accounts for inflationary and wage increases

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Thank You for Your Time!

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