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INTERNAL AUDIT REPORT

Limited Contract Compliance Audit
1915 KCHouse Concepts SeaTac, LLC

July 2023 – December 2023

Issue Date: June 5, 2024
Report No. 2024-05

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1915 KCHouse Concepts Seatac, LLC

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1915 KCHouse Concepts Seatac, LLC

Executive Summary

Internal Audit (IA) completed a limited scope audit of the Lease and Concession Agreement (Agreement) between 1915 KCHouse Concepts SeaTac, LLC, and the Port of Seattle (Port). The period audited was July 1, 2023, through December 31, 2023. The audit was performed to determine whether concession fees were complete, properly calculated, and remitted timely to the Port.

We concluded that KCHouse Concepts SeaTac, LLC materially complied with the terms of the Agreement. No exceptions were identified.

We extend our appreciation to management and staff of the Airport Dining and Retail, and the Accounting & Financial Reporting Departments for their assistance and cooperation during the audit.

Glenn Fernandes, CPA
Director, Internal Audit

Responsible Management Team
Lisa Lam, Acting Director, Accounting and Financial Reporting
Khalia Moore, Senior Manager, Airport Dining and Retail
Jeff Wolf, Director, Aviation Commercial Management

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1915 KCHouse Concepts Seatac, LLC

Background

On October 10th, 2017, The Port of Seattle (Port) entered into a lease agreement (AIR002265) with 1915 KCHouse Concepts SeaTac LLC.

1915 KCHouse Concepts SeaTac LLC, operates Lucky Louie Fish Shack, who specializes in fish & chips and other seafood items such as freshly prepared chowders, made to order salads, seafood cocktails, seafood melts, breakfast items, children's menu, gluten free items and beverages.

Percentage fees were due in arrears, to the extent the percentage fees are higher than the monthly MAG (Minimum Annual Guarantee) which is paid in advance. Effective January 1, 2023, only the percentage fee payments are made since the MAG is not considered until the end of the lease year. Percentage Fees are 12.5% of annual gross sales. The 2023 MAG was \$461,550.26.

The table below reflects 2021, 2022, and 2023 Gross Sales and Percentage Fees:

Year	Gross Sales	Percentage Fees
2021	\$3,914,713	\$489,339
2022	4,338,340	542,293
2023	4,944,133	618,017

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1915 KCHouse Concepts Seatac, LLC

Audit Scope and Methodology

We conducted the engagement in accordance with Generally Accepted Government Auditing Standards and the International Standards for the Professional Practice of Internal Auditing. Those standards require that we plan and conduct an engagement to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our engagement objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our engagement objectives.

The period audited was July 2023 through December 2023 and included the following procedures:

- Validated that the percentage fees for non-specialty and specialty categories were calculated correctly and in accordance with the lease revenue thresholds.
- Agreed Concessionaire's monthly general ledger sales data to what was provided to the Accounting & Financial Reporting Department.
- Agreed point of sale summary reports to the general ledger.
- Obtained the audited Schedules of Gross Sales Report from the Independent Certified Public Accountant, and compared the report to year-end gross sales data reported to AFR.
- Reviewed the Profit & Loss statements for variances.
- Reviewed a random sample of invoices to determine if they were paid on time and for the full amount charged.
- Validated that concessionaire was not certified through OMWBE WA and confirmed with

management that they were not reflected as such on the ACDBE participation report submitted to the FAA.

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1915 KCHouse Concepts Seatac, LLC

Appendix A: Risk Ratings

Findings identified during the audit are assigned a risk rating, as outlined in the table below. Only one of the criteria needs to be met for a finding to be rated High, Medium, or Low. Findings rated Low will be evaluated and may or may not be reflected in the final report.

Financial Internal Commission/

Rating Compliance Public

Stewardship Controls Management

High probability

Non-compliance

Missing or not for external audit Requires

with Laws, Port

High Significant followed issues and / or immediate

Policies,

negative public attention

Contracts

perception

Moderate

Partial

Partial controls probability for

compliance with

external audit Requires

Medium Moderate Laws, Port

Not functioning issues and / or attention

Policies

effectively negative public

Contracts

perception

Low probability

Functioning as Mostly complies Does not

for external audit

intended but with Laws, Port require

Low Minimal issues and/or

could be Policies, immediate

negative public

enhanced Contracts attention

perception

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